Audits of Combined Financial Statements

December 31, 2021 and 2020



# Contents

Independent Auditor's Report	1 - 2
Combined Financial Statements	
Combined Statements of Financial Position	3
Combined Statement of Activities for the Year Ended December 31, 2021	4
Combined Statement of Activities for the Year Ended December 31, 2020	5
Combined Statements of Functional Expenses	6
Combined Statements of Cash Flows	7
Notes to Combined Financial Statements	8 - 25



LaPorte, APAC 111 Veterans Blvd. | Suite 600 Metairie, LA 70005 504.835.5522 | Fax 504.835.5535 LaPorte.com

## **Independent Auditor's Report**

To the Board of Directors
The Greater New Orleans Foundation

### **Opinion**

We have audited the accompanying combined financial statements of The Greater New Orleans Foundation (the Foundation), which comprise the combined statements of financial position as of December 31, 2021 and 2020, the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements (collectively, the financial statements).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
   Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

A Professional Accounting Corporation

Metairie, LA June 13, 2022

# THE GREATER NEW ORLEANS FOUNDATION Combined Statements of Financial Position December 31, 2021 and 2020

	2021		2020
Assets			
Cash and Cash Equivalents	\$	8,065,449	\$ 2,077,028
Accounts and Interest Receivable		195,364	69,846
Grants Receivable		1,711,600	940,000
Unconditional Promises to Give, Net		3,499,819	3,430,829
Investments		465,604,092	411,438,949
Assets Held in Charitable Remainder Trusts		10,596,490	9,610,847
Beneficial Interests in Remainder Trusts and			
Lead Trusts		240,272	696,629
Notes Receivable		27,060,254	-
Property and Equipment, Net		11,803,810	12,072,557
Real Estate Held		1,177,500	2,102,500
Other Assets		902,987	1,014,648
Total Assets	\$	530,857,637	\$ 443,453,833
Liabilities and Net Assets			
Liabilities			
Accounts Payable	\$	176,866	\$ 401,268
Grants Payable		622,823	1,013,041
Loan Payable		-	508,015
Liabilities Under Split-Interest Agreements		3,023,423	2,941,552
Agency Funds		28,212,137	23,658,391
Total Liabilities		32,035,249	28,522,267
Net Assets			
Without Donor Restrictions			
Designated by Board for Endowment		258,957,747	197,097,193
Available for Grants		200,494,622	185,849,315
Operating		6,346,595	4,846,892
Invested in Property and Equipment, Net		11,803,810	12,072,557
With Donor Restrictions			
Restricted to the Passage of Time		8,087,266	7,647,864
Restricted for Specified Purpose		13,132,348	7,417,745
Total Net Assets		498,822,388	414,931,566
Total Liabilities and Net Assets	\$	530,857,637	\$ 443,453,833

The accompanying notes are an integral part of these combined financial statements.

# THE GREATER NEW ORLEANS FOUNDATION Combined Statement of Activities For the Year Ended December 31, 2021

	Without Donor Restrictions		With Donor Restrictions		Total
Support and Revenues					
Contributions and Grants	\$	52,507,404	\$	15,123,516	\$ 67,630,920
Fees, Net		217,186		-	217,186
Net Investment Return		55,498,930		-	55,498,930
Change in Value of Split-Interest					
Agreements		241,965		439,401	681,366
Other Income		925,359		-	925,359
Net Assets Released from Restrictions		9,408,912		(9,408,912)	
Total Comment and Decreases		440 700 750		0.454.005	404.050.704
Total Support and Revenues		118,799,756		6,154,005	124,953,761
Expenses					
Program Services					
Grants		33,964,591		-	33,964,591
Program Initiatives		3,799,983		-	3,799,983
Supporting Services					
Management and General		1,820,217		-	1,820,217
Development and Fundraising		1,478,148	-		1,478,148
Total Expenses		41,062,939		-	41,062,939
Change in Net Assets		77,736,817		6,154,005	83,890,822
Net Assets, Beginning of Year		399,865,957		15,065,609	414,931,566
Net Assets, End of Year	\$	477,602,774	\$	21,219,614	\$ 498,822,388

# THE GREATER NEW ORLEANS FOUNDATION Combined Statement of Activities For the Year Ended December 31, 2020

	Without Donor Restrictions		With Donor Restrictions			Total
Support and Revenues						
Contributions and Grants	\$	33,532,242	\$	8,604,802	\$	42,137,044
Fees, Net		223,278		-		223,278
Net Investment Return		34,603,797		-		34,603,797
Change in Value of Split-Interest						
Agreements		225,199		234,556		459,755
Other Income		178,489		-		178,489
Net Assets Released from Restrictions		6,458,516		(6,458,516)		
Total Support and Revenues	75,221,521		2,380,842			77,602,363
Expenses						
Program Services						
Grants		36,946,294		-		36,946,294
Program Initiatives		4,037,239		-		4,037,239
Supporting Services						
Management and General		1,708,556		-		1,708,556
Development and Fundraising		1,428,286		-		1,428,286
Total Expenses		44,120,375		-		44,120,375
Change in Net Assets		31,101,146		2,380,842		33,481,988
Net Assets, Beginning of Year		368,764,811		12,684,767		381,449,578
Net Assets, End of Year	\$	399,865,957	\$	15,065,609	\$	414,931,566

# THE GREATER NEW ORLEANS FOUNDATION Combined Statements of Functional Expenses For the Years Ended December 31, 2021 and 2020

		Program	Ser	vices	Supporting Services					
		Grants		Dua	М	anagement	De	evelopment		
Year Ended December 31, 2021		Awarded		Program nitiatives		and General	F	and undraising		Total
•	\$		<u> </u>	muatives	•	General	\$	unururung	•	
Grants Salaries and Benefits	Þ	33,964,591	Þ	4 500 744	\$	-	Þ	-	\$	33,964,591 3,395,105
Professional Fees		-		1,582,741 1,593,790		826,817 520,963		985,547 474 744		2,286,464
Other Expenses		-		351,449		302,968		171,711 120,864		2,206,464 775,281
•		-		21,651		43,430		,		143,589
Communications and Development Depreciation		-		124,976		45,450 65,469		78,508 78,302		268,747
Travel, Education, and Meetings		-		71,539		25,795		15,868		113,202
Office and Occupancy		_		53,837		23,795 34,775		27,348		115,202
Office and Occupancy	_			33,037		34,773		21,340		113,300
Total Functional Expenses	\$	33,964,591	\$	3,799,983	\$	1,820,217	\$	1,478,148	\$	41,062,939
	Program Services		vices	Supporting Services			rvices			
					M	lanagement	D	evelopment		
		Grants		Program		and		and		
Year Ended December 31, 2020		Awarded		Initiatives		General	F	undraising		Total
Grants	\$	36,946,294	\$	-	\$	-	\$	-	\$	36,946,294
Salaries and Benefits		-		1,778,758		848,998		998,060		3,625,816
Professional Fees		-		1,450,777		330,525		151,747		1,933,049
Other Expenses		-		531,457		326,392		76,082		933,931
Communications and Development		-		28,835		85,253		92,726		206,814
Depreciation		-		130,679		63,668		74,400		268,747
Travel, Education, and Meetings		-		65,984		28,277		12,725		106,986
Office and Occupancy		-		50,749		25,443		22,546		98,738
Total Functional Expenses	\$	36,946,294	\$	4,037,239	\$	1,708,556	\$	1,428,286	\$	44,120,375

The accompanying notes are an integral part of these combined financial statements.

# THE GREATER NEW ORLEANS FOUNDATION Combined Statements of Cash Flows For the Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows from Operating Activities		
Change in Net Assets	\$ 83,890,822	\$ 33,481,988
Adjustments to Reconcile Change in Net Assets to Net		
Cash Used in Operating Activities		
Net Realized and Unrealized Gain on Investments	(47,360,273)	(29,660,105)
Realized Gain on Sale of Property	(186,135)	(510,350)
Forgiveness of Debt	(514,612)	-
In-Kind Donations	(39,284,208)	(8,303,503)
Depreciation	268,747	268,747
(Increase) Decrease in Assets		
Accounts and Interest Receivable	(125,518)	30,402
Grants Receivable	(771,600)	
Unconditional Promises to Give	(68,990)	, , ,
Other Assets	111,661	(630,328)
Increase (Decrease) in Liabilities		
Accounts Payable	(224,402)	
Grants Payable	(390,218)	,
Liabilities Under Split-Interest Agreements	81,871	(223,951)
Agency Funds	4,553,746	1,033,040
Net Cash Used in Operating Activities	(19,109)	(5,196,278)
Cash Flows from Investing Activities		
(Increase) Decrease in Assets Held in Charitable		
Remainder Trusts	(985,643)	102,797
Decrease in Beneficial Interests in Remainder Trusts	(,,	, ,
and Lead Trusts	456,357	186,920
Proceeds from Sale of Investments	208,263,351	161,918,485
Proceeds from Sale of Property	925,000	1,355,350
Purchases of Investments	(202,651,535)	(159,417,011)
Net Cash Provided by Investing Activities	6,007,530	4,146,541
Cash Flows from Financing Activities		
Proceeds from Loan Payable	_	508,015
	-	
Net Cash Provided by Investing Activities		508,015
Net Increase (Decrease) in Cash and Cash Equivalents	5,988,421	(541,722)
Cash and Cash Equivalents, Beginning of Year	2,077,028	2,618,750
Cash and Cash Equivalents, End of Year	\$ 8,065,449	\$ 2,077,028

The accompanying notes are an integral part of these combined financial statements.

#### **Notes to Combined Financial Statements**

## Note 1. Summary of Significant Accounting Policies

The Greater New Orleans Foundation (the Foundation) and its supporting organizations are a community foundation created to build charitable endowments and to assist the community in many areas. The Foundation administers many individual charitable funds, each established with a gift instrument describing either the general or specific purposes from which grants will be made. The Foundation's spending policy for endowed funds is based on a percentage of a twelve-quarter rolling average. The Foundation improves the quality of life for all citizens of the area, now and for future generations.

Grants - As a catalyst and resource for philanthropy, the Foundation demonstrates strategic grant making that invests in leaders and systematic change, builds irrevocable endowments for the community's changing issues and opportunities, and serves as a flexible and cost-effective vehicle for philanthropists to invest in their community.

*Program Initiatives* - The Foundation also provides program initiatives in the areas of civic leadership; economic opportunity; environment; workforce; and nonprofit leadership and effectiveness.

### **Basis of Accounting**

The Foundation prepares its combined financial statements in accordance with accounting principles generally accepted in the United States of America, which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### **Combined Financial Statements**

The combined financial statements of the Foundation include the accounts of The Greater New Orleans Foundation and 12 supporting organizations. All significant interorganizational accounts and transactions have been eliminated. Collectively, the entities are referred to as "the Foundation."

### **Supporting Organizations**

Supporting organizations are affiliated charitable organizations, which enjoy the continuing involvement of their founders yet gain public charity status through their affiliation with the Foundation. During the year ended December 31, 2020, one new supporting organization was added, which resulted in approximately \$19,000 of cash contributions in 2020. The net assets of the supporting organizations at December 31, 2021 and 2020 were \$37,995,052 and \$36,232,561, respectively, and are included in net assets without donor restrictions.

### **Basis of Presentation**

Financial statement presentation follows the recommendations of the *Not-for-Profit Entities* Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). In accordance with these standards, the Foundation is required to report information regarding its financial position and activities according to the existence or absence of donor-imposed restrictions.

#### **Notes to Combined Financial Statements**

## Note 1. Summary of Significant Accounting Policies (Continued)

### **Basis of Presentation (Continued)**

Net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* - Net assets available for general use and not subject to donor restrictions. This category also includes board-designated net assets.

*Net Assets With Donor Restrictions* - Net assets representing contributed funds subject to specific donor-imposed restrictions contingent upon a specific purpose or a specific passage of time.

Accounting standards provide that if the governing body of an organization has the ability to remove a donor restriction, the contributions should be classified as net assets without donor restrictions. However, under the Foundation's governing instruments, certain assets are held as endowment funds until such time (if ever) as the governing body deems it prudent and appropriate to expend some part of the principal or appreciation. Accordingly, the financial statements classify all net assets that meet these criteria as net assets without donor restrictions but segregate the endowment funds from the remaining funds that are currently available for grants and administration.

#### Without Donor Restrictions

*Endowment*: Board-designated endowed net assets include those for which donors gave the Foundation variance power and a preference that the assets remain in perpetuity with the Foundation. The Board intends to spend from these assets only an amount allowable under its spending policy.

Available for Grants: Available for grants net assets include all non-endowed funds and that portion of endowed funds determined under the Foundation's spending policy to be available for grants.

*Operating*: Operating net assets include those used to provide supporting services for the Foundation and to produce income to offset administrative and operating expenses.

*Invested in Property and Equipment, Net:* Property and equipment net assets include all of the capital assets of the Foundation, net of accumulated depreciation.

### With Donor Restrictions

Restricted to the Passage of Time and Restricted for Specified Purpose: Contributions with donor-stipulated time or purpose restrictions are reported as revenues with donor restrictions. When the restrictions expire, net assets with donor restrictions are released to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions

#### **New Donations**

New donations are recorded when all events required for the transfer of the assets from the donor to the Foundation have occurred.

#### **Notes to Combined Financial Statements**

# Note 1. Summary of Significant Accounting Policies (Continued)

#### **Investments**

In accordance with the *Not-for-Profit Entities* Topic of the FASB ASC, the Foundation's investments in marketable securities with readily determinable fair values, and all investments in debt securities are valued at their fair value in the combined statements of financial position. Investments also include an allocation to the asset class commonly referred to as alternative investments with net asset value (NAV) investments in private equity funds, hedge funds, and pooled investment funds. The Foundation has significant transparency into the underlying positions of the private equity funds. The Foundation cannot independently assess the value of these underlying positions through a public exchange or over the counter market. These investments are structured as limited liability corporations and are reported at NAV, which approximates fair value.

Net investment return reported in the combined statements of activities includes interest and dividends, net realized and unrealized gains and losses, and investment expenses. Interest and dividends are accrued when earned. Net realized and unrealized gains and losses are included in the change in net assets in the period in which they occur. Investment expenses are recognized in the period they are charged to the various investment accounts.

#### **Fair Values of Financial Instruments**

The Foundation follows the provisions of the *Fair Value Measurement* Topic of the FASB ASC. Accordingly, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Fair Value Measurement Topic of the FASB ASC establishes a fair value hierarchy for inputs used in measuring fair market value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Pricing inputs are quoted prices in active markets for identical assets or liabilities. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Investments whose values are based on quoted market prices in active markets, and are therefore classified as Level 1, include common stocks, mutual funds, and money market securities.

#### **Notes to Combined Financial Statements**

## Note 1. Summary of Significant Accounting Policies (Continued)

### **Fair Values of Financial Instruments (Continued)**

Level 2 - Pricing inputs are other than quoted prices in active markets for identical assets, but the inputs are either directly or indirectly observable. Quoted prices are available, but the assets are traded less frequently and thus valuation is accomplished using similar securities, the parameters of which can be directly observed.

Investments classified as Level 2 trade in markets that are not considered to be active, but are valued based on quoted market prices, dealer quotations, or alternative pricing sources supported by observable inputs. As Level 2 investments include positions that are not traded in active markets and/or are subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information. Investments classified as Level 2 include corporate and government bonds.

Level 3 - Pricing inputs are not observable in the market. Thus, valuation is accomplished using management's best estimate of fair value, with inputs into the determination of fair value that require significant management judgment or estimation.

Investments classified within Level 3 have significant unobservable inputs, as they trade infrequently or not at all. Level 3 instruments include contributions expected to be collected in future periods and convertible notes of a public benefit corporation. When observable prices are not available for these assets, the Foundation uses one or more valuation techniques (e.g., market approach, income approach, or cost approach) for which sufficient and reliable data is available. Within Level 3, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market, and/or other risk factors.

The inputs used by the Foundation in estimating the fair value of Level 3 investments include the original transaction price, recent transactions for the same or similar instruments, completed or pending third-party transactions in the underlying investment or comparable issuers, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt capital markets, and changes in financial ratios or cash flows. Level 3 investments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated by the Foundation in the absence of market information. The fair value measurement of Level 3 investments does not include transaction costs as an input, although those costs may have been capitalized as part of the security's cost. Due to the lack of observable inputs, assumptions used by the Foundation may significantly impact the resulting fair value and, therefore, the amounts reported in the Foundation's accompanying combined financial statements.

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement (see Note 13).

#### **Notes to Combined Financial Statements**

# Note 1. Summary of Significant Accounting Policies (Continued)

#### **Promises to Give**

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions to be received after one year are discounted at an appropriate discount rate. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Management closely monitors outstanding balances throughout the year and writes off all balances that are considered uncollectable. The Foundation believes that all promises to give at December 31, 2021 and 2020 will be fully collected. Accordingly, no allowance for doubtful accounts is recorded.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

### **Property and Equipment, Net**

Assets greater than \$2,500 are recorded at cost. Depreciation is provided using the straight-line method. Computer equipment and office furniture and equipment are depreciated over a five- to ten-year period. Buildings are depreciated over fifty years.

# **Grants Payable**

Grants payable are grants authorized but unpaid at year-end. The recipients of these grants are subject to routine performance requirements.

### Administrative Fees

The Foundation charges administrative fees to the various funds. Gross revenues are reported net of related expenses to the various funds. Net revenues from such assessments totaled \$217,186 and \$223,278 for the years ended December 31, 2021 and 2020, respectively.

#### Cash and Cash Equivalents

The Foundation considers investments in money market accounts to be cash equivalents, except for certain money market accounts maintained with investments at financial institutions which are reported as investments, as disclosed in Note 5.

### **Endowment Funds**

The *Not-for-Profit Entities* Topic of the FASB ASC provides guidance on the net asset classification of endowment funds for a non-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). This Topic requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds), which are disclosed in Note 12.

#### **Notes to Combined Financial Statements**

## Note 1. Summary of Significant Accounting Policies (Continued)

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the combined statements of activities. The combined statements of functional expenses present the natural classification detail of expenses by function. Those expenses which cannot be specifically identified by function type are allocated on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits; travel, education, and meetings; communications and development; professional fees; office and occupancy; depreciation; and other expenses, which are allocated to functions based upon time spent for the years ended December 31, 2021 and 2020.

### **Income Tax**

The Foundation is exempt from federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code and is not a private foundation. Gifts to the Foundation are tax deductible.

### **Uncertain Tax Positions**

Accounting principles generally accepted in the United States of America provide accounting and disclosure guidance about positions taken by an entity in its tax returns that might be uncertain. The Foundation believes it has appropriate support for any tax positions taken, and management has determined that there are no uncertain tax positions that are material to the combined financial statements.

Penalties and interest assessed by income taxing authorities, if any, would be included in income tax expense.

### **Use of Estimates**

The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States of America includes the use of estimates that affect the combined financial statements. Accordingly, actual results could differ from those estimates.

#### **Recent Accounting Pronouncements**

In September 2020, the FASB issued Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which requires a not-for-profit entity to present contributed nonfinancial assets in the statement of activities as a line item that is separate from contributions of cash or other financial assets. ASU 2020-07 also requires additional qualitative and quantitative disclosures about contributed nonfinancial assets received, disaggregated by category. This guidance is effective for fiscal years beginning after June 15, 2021. The Foundation is currently evaluating the impact ASU 2020-07 will have on its combined financial statements.

#### **Notes to Combined Financial Statements**

### Note 2. Liquidity and Availability

The Foundation's expenses include grants, program initiatives, management and general expenses, and development and fundraising expenses.

As of December 31, 2021, financial assets available for general operating purposes within one year of the combined statement of financial position date comprise the following:

Cash and Cash Equivalents	\$ 874,303
Receivables and Other Assets	179,582
Short-Term Investments	3,273,623
Long-Term Investments Made Available for Current Use	4,449,450
Total	\$ 8,776,958

In addition to the funds above that are available for general operating purposes, an additional amount of approximately \$9.4 million based on the current spending rate of 4% will be made available for granting during 2022, at the Board's discretion.

The Foundation manages its cash available for grant purposes by examining the purpose for which the fund was established. The majority of the funds that are not endowed are invested in the Foundation's short-term pool which includes allocations to money market funds and fixed income securities. These funds are subject to withdrawal at any time.

Endowment funds and other funds that meet certain criteria are generally invested in the long-term investment pool. Due to the nature of endowments being held in perpetuity, the Foundation suspends payouts when the value of an endowment falls below its historic gift balance. For additional information on the endowment spending policy, see Note 12.

#### Note 3. Promises to Give

Unconditional promises to give at December 31, 2021 and 2020 are as follows:

	2021	2020
Receivable in Less than One Year	\$ 2,767,670	\$ 3,068,017
Receivable in One to Five Years	491,200	91,333
Receivable in More than Five years	 300,281	300,281
Total Unconditional Promises to Give	3,559,151	3,459,631
Less: Discounts to Net Present Value	(59,332)	(28,802)
Unconditional Promises to Give, Net	\$ 3,499,819	\$ 3,430,829

Interest rate assumptions used to calculate the discounts on various promises to give range from 0.39% to 1.52%.

#### **Notes to Combined Financial Statements**

### Note 4. Notes Receivable

During the year ended December 31, 2021, the Foundation became the recipient of seven notes receivable that were bequeathed to the Foundation through a donor's will. At the date of the gift, the principal balances ranged in value from \$254,455 to \$9,041,088, and had an aggregate value of \$28,274,433. The notes bear interest at rates ranging from 2.26% to 2.95%, with maturity dates ranging from December, 2046, through August, 2049. At the date of the gift, the notes were recorded at the net present value of expected future cash flows, discounted at the rates implicit in each instrument, resulting in the recognition of contribution revenue totaling \$28,274,433. At December 31, 2021, these notes receivable, which are included in notes receivable on the statements of financial position, totaled \$26,310,254, net of a discount of \$7,624,525.

The notes receivable are partially backed by personal guaranties of the payor. Each note has separate guaranty not-to-exceed amounts, which total \$5,157,722 in aggregate. Based on a review of the payment history provided by attorneys of the donor's estate, the Foundation believes the notes to be fully collectible and therefore has not recorded an allowance for uncollectible loans with respect to these instruments.

### Note 5. Investments

Investments consisted of the following as of December 31, 2021:

December 31, 2021	Fair Market Value	Cost or Assigned Amount
Common Stocks	\$ 52,595,355	\$ 32,951,251
Equity Mutual Funds	106,809,151	84,371,755
Bond Mutual Funds	35,207,463	35,132,929
Corporate and Government Bonds	38,509,112	38,498,087
Money Market Funds	31,608,027	31,608,027
Limited Liability Entities	103,792,915	57,533,516
Private Equity Funds	30,257,207	20,282,020
Hedge Funds	51,866,248	46,666,168
Pooled Investment Fund	14,958,614	3,932,527
Total	\$ 465,604,092	\$ 350,976,280

# **Notes to Combined Financial Statements**

# Note 5. Investments (Continued)

Investments consisted of the following as of December 31, 2020:

December 31, 2020	Fair Mar Value		Cost or Assigned Amount		
Common Stocks	\$ 42,61	2,249	\$	28,969,162	
Equity Mutual Funds	81,14	1,632		62,952,908	
Bond Mutual Funds	35,41	9,068		33,860,583	
Corporate and Government Bonds	35,53	3,684		34,424,807	
Money Market Funds	38,38	9,875		38,389,873	
Limited Liability Entities	89,27	8,857		58,744,448	
Private Equity Funds	25,86	7,237		24,745,616	
Hedge Funds	51,63	2,720		43,506,598	
Pooled Investment Fund	11,56	3,627		4,595,988	
Total	\$ 411,43	8,949	\$	330,189,983	

# Note 6. Property and Equipment, Net

Property and equipment are summarized as follows by major classification at December 31, 2021 and 2020:

	2021	2020
Land	\$ 1,960,101	\$ 1,960,101
Building	10,658,692	10,658,692
Office Furniture and Equipment	575,060	575,060
Computer Equipment	 4,706	4,706
	 13,198,559	13,198,559
Less: Accumulated Depreciation	 (1,394,749)	(1,126,002)
Property and Equipment, Net	\$ 11,803,810	\$ 12,072,557

Depreciation expense was \$268,747 for the years ended December 31, 2021 and 2020.

#### **Notes to Combined Financial Statements**

# Note 7. Agency Funds

Agency funds are funds in which the Foundation acts as a trustee and has a duty to hold and manage assets for the benefit of a specific beneficiary. Activity related to agency funds for the years ended December 31, 2021 and 2020 was as follows:

	2021			2020
Funds Received	\$	1,287,312	\$	730,542
Interest and Dividends		310,130		174,056
Gain on Investments		3,640,410		1,620,007
Disbursements to Beneficiaries		(573,709)		(1,398,151)
Administrative Fees		(110,397)		(93,414)
Net Change		4,553,746		1,033,040
Beginning of Year		23,658,391		22,625,351
End of Year	\$	28,212,137	\$	23,658,391

#### Note 8. Split-Interest Agreements

The Foundation's split-interest agreements at December 31, 2021 include five charitable remainder unitrusts, one charitable remainder annuity trust, and four charitable gift annuities. The Foundation is named trustee on all five of the unitrusts, the remainder annuity trust, and the four gift annuities.

Charitable remainder trusts (unitrusts and annuity trusts) provide for the payment of distributions to designated beneficiaries over the trusts' terms. At the end of the trusts' terms, the remaining assets are available for the Foundation's use. The portion of the trust attributable to the present value of the future benefits to be received by the Foundation is recorded as a contribution with donor restrictions in the combined statements of activities in the period the trust is established. Assets held in the charitable remainder trusts were \$10,596,490 and \$9,610,847 at December 31, 2021 and 2020, respectively, and are reported at fair market value in the Foundation's combined statements of financial position. Changes in fair market value of charitable remainder trusts are reflected as a change in net assets in the Foundation's combined statements of activities. On a quarterly basis, the Foundation reviews the need to revalue the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present values of the estimated future payments totaled \$2,749,496 and \$2,659,612 at December 31, 2021 and 2020, respectively, and are calculated using discount rates that range from 2.4% to 10.0% and applicable mortality tables.

#### **Notes to Combined Financial Statements**

# Note 8. Split-Interest Agreements (Continued)

The Foundation is the beneficiary of two charitable lead annuity trusts which are held by an unrelated third-party. The beneficial interests in the trusts totaled \$240,272 and \$433,051 at December 31, 2021 and 2020, respectively. The trusts annually pay 5.0% to 9.3% of the respective initial net fair market values of the trusts. These assets are reported at the present value of the estimated future distributions expected to be received by the Foundation in the Foundation's combined statements of financial position.

At December 31, 2020, the Foundation's split interest agreements also included a charitable remainder unitrust for which the Foundation was not the trustee. The net asset value of this trust was \$263,578 at December 31, 2020. This trust is reported as beneficial interests in remainder trusts and lead trusts in the Foundation's combined statements of financial position and is stated at fair market value of the assets held in trust less the present value of future payments to the designated income beneficiaries. During 2021, this trust was converted to an endowed donor designated fund upon the death of the donor.

The portion of net assets related to the split-interest agreements that are classified as net assets with donor restrictions at December 31, 2021 and 2020 are as follows:

	2021	2020
Assets Held in Charitable Remainder Trusts Beneficial Interests in Charitable Remainder	\$ 10,596,490	\$ 9,610,847
Trusts and Lead Trusts	 240,272	696,629
Total Assets	10,836,762	10,307,476
Liabilities Under Charitable Remainder Trusts	 2,749,496	2,659,612
Total Liabilities	2,749,496	2,659,612
Net Assets with Donor Restrictions	\$ 8,087,266	\$ 7,647,864

The Foundation manages a gift annuity program in which assets were transferred to the Foundation. As of December 31, 2021, the Foundation pays \$28,706 annually to the donors until the donors' deaths. The assets of \$528,762 and \$483,491 at December 31, 2021 and 2020, respectively, are included in investments and the present value of estimated future payments of \$281,643 and \$281,940 at December 31, 2021 and 2020, respectively, are included in the liabilities under split-interest agreements in the Foundation's combined statements of financial position.

### **Notes to Combined Financial Statements**

### Note 9. Net Assets With Donor Restrictions

Net assets with donor restrictions as of December 31, 2021 and 2020 have the following donor restrictions on them:

	2021	2020
Restricted for Specified Purpose		
Program Funds	\$ 7,526,098	\$ 5,425,894
COVID-19 Relief	426,103	1,668,352
Hurricane Relief	5,180,147	323,499
Restricted to the Passage of Time		
Split-Interest Agreements	 8,087,266	7,647,864
Total	\$ 21,219,614	\$ 15,065,609

### Note 10. Release of Net Assets With Donor Restrictions

Net assets were released from restrictions by meeting the time restrictions or by incurring expenses satisfying the restricted purposes for the years ended December 31, 2021 and 2020 as follows:

	2021	2020
Restrictions Accomplished:		
Program Funds Grants and Fees	\$ 5,296,712	\$ 3,555,214
COVID-19 Relief Grants and Fees	663,524	2,592,238
Hurricane Relief Grants and Fees	3,448,676	6,837
Split-Interest - Other	 -	304,227
Total	\$ 9,408,912	\$ 6,458,516

### Note 11. Pension Plan

The Foundation has a defined contribution pension plan for all employees. Employees are eligible to participate in the plan after completing six months of service. This plan specifies that the Foundation contribute on behalf of the employees based on their annual compensation. The Foundation's contribution was 8% of the employees' compensation for 2021 and 2020. Contributions were \$142,632 and \$217,710 for the years ended December 31, 2021 and 2020, respectively.

#### **Notes to Combined Financial Statements**

### Note 12. Endowment Funds

As of December 31, 2021 and 2020, the Board of Directors had designated \$258,957,747 and \$197,097,193, respectively, of net assets for endowment purposes. Since these amounts resulted from an internal designation and are not donor-restricted, they are classified and reported as net assets without donor restrictions.

The Foundation follows a total return spending policy for its endowment funds. Endowment funds are invested for maximum total return (within acceptable risk parameters), without distinction between income and capital gains. The market value of the fund is measured over the past 12 quarters, and a percentage of the average of those values is made available for grants. This method appropriately puts the focus on the long-term growth of the fund. This, in turn, encourages the appropriate use of equities in the fund, helping the fund to grow at a rate greater than inflation. The annual percentage for 2021 and 2020 distributions is 4%. This percentage is evaluated each year and adjusted, as necessary.

The primary financial objective for the Foundation is to increase the real (inflation-adjusted) purchasing power of endowment assets and income after accounting for endowment spending, inflation, and costs of investment management. Endowment assets are invested in a well-diversified asset mix, which includes equity securities, fixed income securities, and alternative investments, that is intended to meet this objective. The Foundation has established a 5% real rate of return objective for the Foundation's portfolio. Actual returns in any given year may vary from this amount. Investment assets and the allocation among asset classes and strategies are managed to not expose the endowment assets to unacceptable levels of risk.

Composition of and changes in endowment net assets for the years ended December 31, 2021 and 2020 were as follows:

	2021	2020
Endowment Net Assets, Beginning of Year	\$ 197,097,193	\$ 187,630,452
Net Investment Return Contributions Amounts Appropriated for Expenditure Other Transfers	32,359,312 32,405,343 (8,676,752) 5,772,651	19,939,978 3,808,761 (8,280,658) (6,001,340)
Endowment Net Assets, End of Year	\$ 258,957,747	\$ 197,097,193

#### **Notes to Combined Financial Statements**

#### Note 13. Fair Value of Financial Instruments

The Foundation's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with the *Fair Value Measurement* Topic of the FASB ASC. See Note 1 for a description of the Foundation's policies and valuation procedures.

The valuation of the Foundation's assets measured at fair value on a recurring basis at December 31, 2021 and 2020 are as follows:

December 31, 2021		Level 1		Level 2		Level 3	Net Balance
Common Stocks	\$	52,595,355	\$	-	\$	-	\$ 52,595,355
Equity Mutual Funds		106,809,151		_		-	106,809,151
Bond Mutual Funds		35,207,463		-		-	35,207,463
Corporate and Government Bonds		-		37,934,213		574,899	38,509,112
Money Market Funds		31,608,027		-		-	31,608,027
Unconditional Promises to Give, Net		-		-		3,499,819	3,499,819
Total Assets in the Fair Value Hierarchy	•	226,219,996	\$	37,934,213	¢	4,074,718	268,228,927
Total Assets III the Fall Value Therarchy	Ψ	220,213,330	Ψ	07,304,210	Ψ	4,074,710	200,220,321
Assets Measured at Net Asset Value <sup>(a)</sup>							200,874,984
Total							\$ 469,103,911
December 31, 2020		Level 1		Level 2		Level 3	Net Balance
December 31, 2020 Common Stocks	\$	Level 1 42,612,249	\$	Level 2	\$	Level 3	Net Balance \$ 42,612,249
	\$		\$	Level 2	\$	Level 3 - -	
Common Stocks	\$	42,612,249	\$	Level 2	\$	Level 3	\$ 42,612,249
Common Stocks Equity Mutual Funds	\$	42,612,249 81,141,632	\$	Level 2 34,958,785	\$	Level 3 574,899	\$ 42,612,249 81,141,632
Common Stocks Equity Mutual Funds Bond Mutual Funds	\$	42,612,249 81,141,632	\$	- - -	\$	- - -	\$ 42,612,249 81,141,632 35,419,068
Common Stocks Equity Mutual Funds Bond Mutual Funds Corporate and Government Bonds	\$	42,612,249 81,141,632 35,419,068	\$	- - -	\$	- - -	\$ 42,612,249 81,141,632 35,419,068 35,533,684
Common Stocks Equity Mutual Funds Bond Mutual Funds Corporate and Government Bonds Money Market Funds		42,612,249 81,141,632 35,419,068		- - -	\$	- - - 574,899 -	\$ 42,612,249 81,141,632 35,419,068 35,533,684 38,389,875
Common Stocks Equity Mutual Funds Bond Mutual Funds Corporate and Government Bonds Money Market Funds Unconditional Promises to Give, Net		42,612,249 81,141,632 35,419,068 - 38,389,875 -		- - - 34,958,785 - -	•	574,899 - 3,430,829	\$ 42,612,249 81,141,632 35,419,068 35,533,684 38,389,875 3,430,829

(a) In accordance with Subtopic 820-10, certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the combined statements of financial position.

The FASB issued a standard update pertaining to Fair Value Measurements and Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share. Fair values are determined by the use of calculated net asset value per ownership share.

#### **Notes to Combined Financial Statements**

### Note 13. Fair Value of Financial Instruments (Continued)

The Foundation's investments at December 31, 2021 that feature NAV per share are as follows:

Category of Investment	Adjusted Fair Value Calculated Using NAV	Number of Funds	Remaining Life	Unfunded Commitments	Redemption Terms	Redemption Restrictions and Terms in Place at Year End
Private Equity Funds <sup>(a)</sup>	\$ 30,257,207	23	1 - 10 Years	\$ 22,260,745	Redemption not permitted during the life of the fund; distributions may be made at the discretion of the general partners	N/A
Hedge Funds <sup>(b)</sup>	51,866,248	3 24	Open Ended	-	Full redemption with up to 90 day notice; 25% redeemed quarterly	Lockup of third tranche expires on 2 year anniversary (June 2022)
Limited Liability Entities (c)	103,792,915	5 18	Open Ended	18,110,771	Current	N/A
Pooled Investment Fund <sup>(d)</sup>	14,958,614	. 1	Open Ended		Quarterly redemptions with 180 day notice after initial lockup	Annual distribution election; minimum of 50% withdrawn paid in cash within 30 days; remainder up to 2 years
Total	\$ 200,874,984	<u> </u>		\$ 40,371,516		

- (a) This category invests in private equity funds that employ multiple strategies, which may include venture capital, real estate, growth capital, leveraged buyouts and fund of funds. Funds invested in this category are very long-term in nature, and are considered illiquid until distributions are achieved, with limited secondary market for interests.
- (b) This category invests in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. Funds incorporate a multi-strategy approach, which may include strategies such as equity long/short, market neutral, convertible arbitrage, eventdriven, fixed-income arbitrage, global macro, capital structure arbitrage and quantitative.
- (c) This category invests in entities structured to provide limited liability for their investors. The entities were formed as funds primarily holding equity securities to provide above-average returns to investors in sectors such as federal government services, middle market power, energy, transportation, and agriculture.
- (d) This category represents a private investment partnership suitable for the investment needs of endowed charitable organizations. The partnership's investment objective is to maximize annualized returns net of costs over rolling 10-year periods while adhering to the partnership's risk parameters. The partnership's broad return goal is to achieve a total return, over a majority of market cycles, that exceeds inflation plus 5% per annum.

### **Notes to Combined Financial Statements**

## Note 13. Fair Value of Financial Instruments (Continued)

The changes in investments and unconditional promises to give measured at fair value for which the Foundation has used Level 3 inputs to determine fair value are as follows:

December 31, 2021		Level 3 Beginning Balance	and U	Realized Inrealized s (Losses)	Net ayments and Gifts	Net Purchases and Sales		Net Transfers In (Out) of Level 3		Purchases In (Out) of		Level 3 Ending Balance
Unconditional Promises to Give, Net Corporate and Treasury Bonds	\$	3,430,829 574,899	\$	(30,531)	\$ 99,521 -	\$	-	\$	-	\$ 3,499,819 574,899		
Total	\$	4,005,728	\$	(30,531)	\$ 99,521	\$	-	\$	-	\$ 4,074,718		
December 31, 2020	I	Level 3 Beginning Balance	and l	Realized Jnrealized s (Losses)	t Payments and Gifts		urchases d Sales	ln (	ransfers Out) of evel 3	Level 3 Ending Balance		
Unconditional Promises to Give, Net Corporate and Treasury Bonds	\$	3,230,048 574,899	\$	41,205 -	\$ 159,576 -	\$	-	\$	-	\$ 3,430,829 574,899		
Total	\$	3,804,947	\$	41,205	\$ 159,576	\$	-	\$	-	\$ 4,005,728		

The following disclosure is made in accordance with the requirements of the *Financial Instruments* Topic of the FASB ASC. Financial instruments are defined as cash and contractual rights and obligations that require settlement, directly or indirectly, in cash. Listed below are the carrying amounts of financial instruments which approximate fair value:

	December 31, 2021				December 31, 2020			
	C	arrying			Carrying			
	-	Amount	F	air Value	Amount	Fair Value		
Financial Assets								
Cash and Cash Equivalents	\$	8,065,449	\$	8,065,449	\$ 2,077,028	\$ 2,077,028		
Accounts and Interest Receivable		195,364		195,364	69,846	69,846		
Grants Receivable		1,711,600		1,711,600	940,000	940,000		
Unconditional Promises to Give, Net		3,499,819		3,499,819	3,430,829	3,430,829		
Investments	46	5,604,092	4	165,604,092	411,438,949	411,438,949		
Assets Held in Charitable Remainder								
Trusts	1	0,596,490		10,596,490	9,610,847	9,610,847		
Beneficial Interests in Charitable								
Remainder Trusts and Lead Trusts		240,272		240,272	696,629	696,629		
Notes Receivable	2	27,060,254		27,060,254	-	-		
Financial Liabilities								
Accounts Payable	\$	176,866	\$	176,866	\$ 401,268	\$ 401,268		
Grants Payable		622,823		622,823	1,013,041	1,013,041		
Loan Payable		-		-	508,015	508,015		
Liabilities Under Split-Interest								
Agreements		3,023,423		3,023,423	2,941,552	2,941,552		

The carrying value of cash and cash equivalents, interest receivable, accounts payable, and grants payable approximates fair value because of the terms and relatively short maturity of these financial instruments.

#### **Notes to Combined Financial Statements**

# Note 14. Loan Payable

On March 27, 2020, Congress enacted the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) which established the Paycheck Protection Program (PPP). The PPP was created to assist small businesses in paying their employees and certain other expenses during the COVID-19 crisis. The Foundation applied for a loan under the PPP and received from its bank proceeds of \$508,015 on April 5, 2020. The Foundation received full forgiveness of the loan, plus accrued interest, on August 6, 2021 based on certain criteria as established under the PPP. The income from forgiveness of the loan is included in other income on the combined statement of activities.

## Note 15. Related-Party Transactions

The majority of the board members and committee members of the Foundation also serve as board members of entities receiving grants and support from the Foundation. Each board member completes a conflict of interest declaration form annually. Those board members and committee members who have conflicts abstain from voting on grants if the beneficiary is one of these entities.

#### Note 16. Concentrations

The Foundation maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The amount in excess of the federally insured limits was approximately \$32,067,131 and \$33,084,841 for the years ended December 31, 2021 and 2020, respectively. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

For the year ended December 31, 2021, contributions from one donor totaled approximately \$28,800,000, representing approximately 43% of its contribution revenue. For the year ended December 31, 2020, contributions from one donor totaled approximately \$5,800,000, representing approximately 14% of its contribution revenue.

# Note 17. Risks and Uncertainties

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern", and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate the spread of it have had, and are expected to continue to have, an adverse impact on the economies and financial markets of many countries, including the geographical area in which the Foundation operates.

## **Notes to Combined Financial Statements**

# Note 18. Subsequent Events

Management has evaluated subsequent events through the date that the combined financial statements were available to be issued, June 13, 2022, and determined that no events occurred that required disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these combined financial statements.